

AVCJ Weekly Digest | 23 February 2022

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COVER STORY

INFRASTRUCTURE: OUT OF THE COMFORT ZONE

As infrastructure managers push into Australia's PE space, is the definition of core-plus being stretched too far?

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GP PROFILE

SOUTHEAST ASIA'S CREADOR

Creador*

Creador claims to be Southeast Asia's only middle-market GP with on-the-ground capacities across the region. But in-house post-deal support and nimble deal sourcing are its key differentiators.

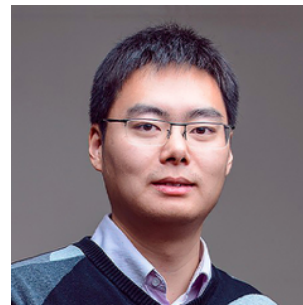
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DEAL FOCUS

SOBOT'S JOURNEY FROM UNDERDOG TO TOP DOG

A USD 100m Series D confirmed Sobot's status as a leading player in China's customer service software space, but getting there has not been a straightforward process.

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DEAL FOCUS

TAPPING A SOFT SPOT FOR ASIA VCS



Investment professionals in Asia know on a personal level exactly what education technology provider Cialfo is doing and why the service is a big help. Now they're taking it to the next level.

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DEAL FOCUS

FREIGHT PLAYER G7 EYES PUBLIC LISTING

Having expanded its business scope from hardware into software and financial services, G7 Network is positioning its recent USD 200m PE investment as a pre-IPO round.

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AVCJ AWARDS 2021

EXIT OF THE YEAR - LARGE CAP: SOFTEX INDONESIA



CVC Capital Partners helped Softex Indonesia grow its market share by penetrating modern retail channels and launching an ESG program. A USD 1.2bn trade sale exit to Kimberly-Clark was its reward.

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AVCJ AWARDS 2021

OPERATIONAL VALUE ADD: BEST & LESS GROUP

Allegro Funds plucked Australian baby and kids retailer Best & Less from its underperforming parent and defied pandemic-related uncertainty to complete a turnaround that culminated in an IPO.

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AVCJ AWARDS 2021

DEAL OF THE YEAR - LARGE CAP: CHINA BIOLOGIC



For Centurium Capital, China Biologic was no ordinary take-private. It was the culmination of a multi-year effort to tighten the company's shareholding structure and root out management inefficiencies.

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The rest of the week

FUNDS

- [India's Chiratae seeks USD 700m for VC, growth funds](#)
- [Huaxing Growth hits \\$800m second close on China fund](#)
- [IFM's decarbonisation credentials attract Australian LPs](#)
- [Australia impact GP hits \\$48m first close on debut fund](#)

DEALS

- [Silver Lake wins approval for New Zealand rugby deal](#)
- [Navis poised for 6x return on TES-Envirocorp](#)
- [Blackstone buys majority stake in Indian wealth manager](#)
- [India's Uniphore raises \\$400m Series E](#)
- [Vision Fund leads \\$144m round for Singapore lending platform](#)
- [Apax backs China tax SaaS player Yunzhangfang](#)
- [Singapore's Next Gen Foods raises \\$100m Series A](#)
- [ADIA leads \\$210m Series E for India's DealShare](#)
- [SE Asia commerce finance platform Akulaku gets \\$100m](#)
- [New Zealand's Soul Machines raises \\$70m](#)
- [L Catterton backs China pet food brand](#)
- [Southeast Asia cosmetics brand Y.O.U raises \\$40m](#)

For your calendar

UPCOMING EVENTS

- **May 20** - [AVCJ Korea Forum](#)
- **May 24** - [AVCJ Taiwan Forum](#)
- **Jun 20** - [Infralogic Investors Forum - Australia](#)
- **Jun 21-22** - [AVCJ Australia & New Zealand Forum](#)
- **Jun 23** - [Mergermarket M&A Forum - Australia](#)
- **Jul 25** - [Infralogic Investors Forum - Asia Pacific](#)
- **Jul 26-27** - [AVCJ Singapore Forum](#)
- **Jul 28** - [Mergermarket M&A Forum - Southeast Asia](#)



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