AVCJ Weekly Digest
by Mergermarket

23 August 2023

COVER STORY

THE INNOVATION GAME: CHINA GPs PLAY SAFE

China investors have abandoned their previous high risk-high return approach in favour of proven business models and profitability.

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LP INTERVIEW

INDIA'S CATAMARAN

Catamaran brings a global, tech-savvy approach to private equity that sets it apart from most Indian family offices. A strong historical focus on digital inclusion is now extending into manufacturing.
Read more

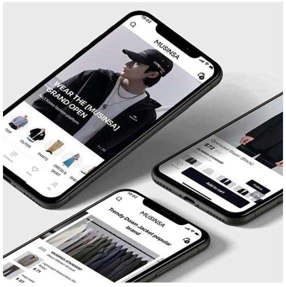
FUND FOCUS

GROWTHEUM'S SOUTHEAST ASIA BREAKTHROUGH

Amit Kunal swapped a sovereign wealth fund for an independent shop at a time when fundraising was becoming difficult. Robust early deal flow helped Growtheum Capital Partners to its USD 567m final close.
Read more

DEAL FOCUS

KKR THINKS GLOBAL WITH KOREA'S MUSINSA



KKR has made its first tech growth investment in Korea with Musinsa, an online marketplace for a carefully curated selection of streetwear brands with export potential.
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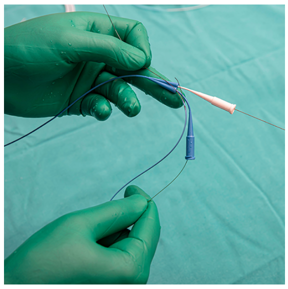
DEAL FOCUS

LONGREACH HITS HOMERUN WITH QUASAR

The Longreach Group transitioned Quasar Medical to professional management, took it into new markets, and diversified the company's manufacturing footprint. A 7x return was its reward.
Read more



By the Numbers

AVCJ RESEARCH

HONING IN ON HEALTHCARE

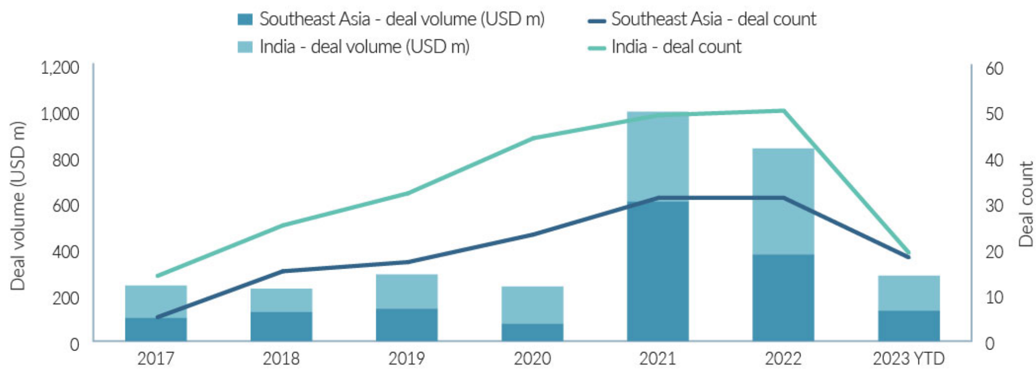
Barely a handful of specialist healthcare GPs operate across Southeast Asia and India, and they tend to focus on mid to late-stage transactions. Nevertheless, early-stage healthcare investment in both markets is going from strength to strength.

In 2021 and 2022, VCs deployed nearly USD 1bn in Southeast Asia healthcare, more than twice the total for the prior four years. Investment in India reached USD 850m, up from USD 550m in 2017-2020. Despite the general slowdown, VC healthcare investment in both markets is on track to surpass pre-pandemic levels.

This gives some context to Singapore-based Jungle Ventures absorbing local sector specialist HealthXCapital (HXC). Seemant Jauhari, HXC's managing partner and previously CEO for innovation and research at Apollo Hospitals, will become a partner at Jungle and lead healthcare investments across Southeast Asia and India.

Jungle wants to expand coverage of the sector and it is familiar with HXC, having served as an anchor investor in the firm's debut fund in 2018. At the same time, this is an example of consolidation within the investment management space – something that industry participants have flagged as a trend worth watching.

VC investment in Southeast Asia, India healthcare has risen fast from a low base



Source: AVCJ Research

All of the trends featured here were sourced from AVCJ's proprietary database, AVCJ Research, featuring comprehensive information on private equity deals, fundraises and exits.

Read more on AVCJ Research

The rest of the week

FUNDS

- MBK launches sixth North Asia fund, targets $7b
- 5Y seeks $700m for latest China VC fund
- Longreach targets $800m for Japan, Greater China mandate
- Gobi reaches $256m target for Greater Bay Area fund
- Malaysia's Vynn achieves first close on second VC fund
- CVC passes $4.4b on latest Asia fundraise
- Japan's Endeavour United closes Fund III on $370m
- Forebright raises $502m for third China fund
- India's Pi Ventures closes second fund with $85m
- Australia's Side Stage hits first close on VC fund
- India's Elev8 hits $67m first close on maiden fund
- China's ClearVue closes debut blockchain fund on $50m
- BlackRock, New Zealand launch $1.2b climate fund

DEALS

- Advent buys Australian fashion brand Zimmermann
- Carlyle backs Quest Global, Bain, Advent exit
- TPG to buy Australian funeral services provider for $1.4b
- Bain agrees $3.1b Chindata take-private
- TA sells Australia's Honan Insurance to global strategic player
- Hillhouse buys offshore corporate services unit from Harneys
- Bain set for $630m buyout of Australia's Estia Health
- PE-owned Japanese drug maker seeks bankruptcy protection
- L Catterton exits Australia’s Seafolly
- Hong Kong's Micro Connect raises $458m Series C
- Japan's Advantage sells Wavedash to US-listed strategic for $61m
- TPG, Temasek add $80 to India's Dr Agarwal's
- China's Runpeng Semiconductor raises $1.7b
- Japan VCs back $100m round for local impact investor Gojo

- China Evergrande's EV unit raises $500m

OTHER

- Biden clamps down on US investment in Chinese technology
- Affinity managing partner to retire
- Singapore's Quadria secures $200m 'social' credit facility
- Singapore commits $111.5m to fintech ecosystem
- Australia's Future Fund appoints new CIO

For your calendar

UPCOMING EVENTS

- **5-6 September 2023** - AVCJ China Forum
- **13 November 2023** - AVCJ Diversity & Inclusion Forum
- **13 November 2023** - AVCJ ESG Forum
- **14-16 November 2023** - 36th AVCJ Private Equity & Venture Forum
- **6 December 2023** - Mergermarket M&A Forum - Hong Kong

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Get in touch

help@avcj.com

25th Floor, The Center
99 Queen's Road Central; Hong Kong SAR